

# HSBC Yu Xiang Shi Dai Whole Life Insurance (Participating)

This product is a participating insurance, its dividend distribution is not certain and could be ZERO for some policy years.

This product is issued and managed by HSBC Life Insurance Company Limited, thus the consignment agency assumes no responsibility for investment, payment or risk management of this product.

'We' and 'the Company' in this brochure refer to HSBC Life Insurance Company Limited and 'the Product' in this brochure refers to HSBC Yu Xiang Shi Dai Whole Life Insurance (Participating).



# Product Characteristics

## **Optimizing insurance application rules to serve higher amount legacy planning**

The Product offers higher Underwriting up-limit free of medical and financial status check. The Underwriting request will be simplified under that limit to smooth new application process. Please refer to the Company's relevant requirements at the time for detailed application rules.

## **Dual-driving up Sum Insured to stably achieve wealth accumulation**

- ◆ The dividends will be used to pay up the additional sum assured for each policy year and then the policy's Accumulated Paid-Up-Additional Sum Insured will be increased.
- ◆ After the expiry of the policy premium payment term, Death payment or Total Permanent Disability (as called 'TPD' in short below) payment will be no less than the amount which is yearly accumulated since from the second policy year with compound rate of 3% based on the aggregation of the Basic Sum Insured plus the Accumulated Paid-Up-Additional Sum Insured. (Please refer to policy for detailed Death or TPD payment during policy premium payment term).

**Policy dividends are not guaranteed, thus accordingly the amount of the policy's Accumulated Paid-Up-Additional Sum Insured is also not guaranteed.**

## **Providing extra Aviation Accidental coverage to guard your Air travel**

Extra Aviation Accidental death or TPD benefit will be provided in addition to the death and TPD payment for aviation accidental event.

## **Offering special policy services to enable flexibility on long term life insurance plan**

The product will offer multiple policy services such as policy loan, partial withdrawal of cash value, resuming basic sum assured, etc. to cater for plan adjustment upon customer demand. Please refer to the Company's relevant requirements at the time for detailed policy service rule.



**Would you like to possess the Wealth and plan for passing on Wealth to your next generation?**

**HSBC Yu Xiang Shi Dai Whole Life Insurance (Participating)** will be an insurance protection solution which is aiming at better serving your need on wealth management and legacy planning.



# Insurance Benefits

## Death Benefit or TPD Benefit

If the Insured dies or is diagnosed with TPD during premium payment term of the policy, We will pay one of the following two amounts which is larger as 'Death Benefit' or 'TPD Benefit', and then policy will be terminated:

- (1) Cash value of the Basic Sum Insured of the policy upon death or being diagnosed with TPD of the Insured;
- (2) 'N' times of Total Paid Premium of the policy upon death or being diagnosed with TPD of the Insured.

If the Insured dies or is diagnosed with TPD after the expiry of the premium payment term of the policy, We will pay one of the following three amounts which is the largest as 'Death Benefit' or 'TPD Benefit', and then policy will be terminated:

- (1) Cash value of the Basic Sum Insured of the policy upon death or being diagnosed with TPD of the Insured;
- (2) 'N' times of Total Paid Premium of the policy upon death or being diagnosed with TPD of the Insured;
- (3) Basic Sum Insured of the policy  $\times (1+3\%)^{(\text{Policy Years}-1)}$  upon death or being diagnosed with TPD of the Insured.

**Only one TPD benefit will be paid even if there is more than one TPD caused in the same event on the Insured.**

## Aviation Accidental Death Benefit or TPD Benefit

If the Insured suffers body injury from an accidental event during ride on a civil airplane flight as a passenger, and the Insured dies or is diagnosed with TPD due to the accidental event within 180 days from its occurrence, We will pay 2.5 times of Total Paid Premium of the policy upon death or being diagnosed with TPD of the Insured as 'Aviation Accidental Death Benefit or TPD Benefit', in addition to the payment of 'Death Benefit' or 'TPD Benefit', and then the policy will be terminated.

Remark:

- (1) 'N' as mentioned in the above definition of 'Death Benefit' or 'TPD Benefit' equals to one of followings:

Attained Age	N
Age 18 - 40	160%
Age 41 - 60	140%
Age 61 and above	120%

'Attained Age' in table above equals to Issue Age of the Insured plus Policy Year minus 1.

- (2) The term of 'Total Paid Premium' as mentioned in the definition of 'Death Benefit or TPD Benefit', 'Aviation Accidental Death Benefit or TPD Benefit' refers to followings:
  - a. Where the premium is paid in instalment, it is determined based on the corresponding premium paid in instalment and the number of instalments already paid in respect of the Basic Sum Insured upon death or being diagnosed with TPD.
  - b. Where the premium is paid in a lump sum, it is determined based on the corresponding standard premium in respect of the Basic Sum Insured upon death or being diagnosed with TPD.



# Dividends Distribution

The dividends of the policy will be distributed in the manner of purchasing the paid-up-additions. No other dividend distribution option is provided.

Dividends of the product will be paid in the following ways:

## 1. Dividends will be paid as an increment part of Death payment or TPD payment

If the Insured dies or is diagnosed with TPD during policy term, in addition to the Death Benefit or TPD Benefit payment as set out under 'Insurance Benefits', We will pay extra amount as followings and then the policy will be terminated:

- (1) If the Insured dies or is diagnosed with TPD during premium payment term of the policy, We will pay one of the following two amounts which is larger:
  - a. Cash value of the Accumulated Paid-Up-Additional Sum Insured of the policy upon death or being diagnosed with TPD of the Insured;
  - b. 'N' times of Total Paid Premium of the Accumulated Paid-Up-Additional Sum Insured of the Policy upon death or being diagnosed with TPD of the Insured.
- (2) If the Insured dies or is diagnosed with TPD after the expiry of premium payment term of the policy, We will pay one of the following three amounts which is the largest:
  - a. Cash value of the Accumulated Paid-Up-Additional Sum Insured of the Policy upon death or being diagnosed with TPD of the Insured;
  - b. 'N' times of Total Paid Premium of the Accumulated Paid-Up-Additional Sum Insured of the Policy upon death or being diagnosed with TPD of the Insured;
  - c. Accumulated Paid-Up-Additional Sum Insured of the Policy  $\times (1+3\%)^{(\text{policy years}-1)}$  upon death or being diagnosed with TPD of the Insured.

## 2. Dividends will be paid as an increment part of surrender payment

If you apply for surrender of the policy (or policy cancellation) during policy term of the policy, in addition to cash value of Basic Sum Insured of the policy, We will pay extra amount equaling to cash value of Accumulated Paid-Up-Additional Sum Insured.

Remark:

- (1) 'Total Paid Premium of Accumulated Paid-Up-Additional Sum Insured of the Policy' as mentioned in above dividend payment method is calculated by the following formula: Total paid premium of the Basic Sum Insured  $\times$  Accumulated Paid-Up-Additional Sum Insured/ Basic Sum Insured.
- (2) 'N' as mentioned in above dividend payment methods equals to one of followings:

Attained Age	N
Age 18 - 40	160%
Age 41 - 60	140%
Age 61 and above	120%

'Attained Age' in table above equals to Issue Age of the Insured plus Policy Year minus 1.



# Application Process & Rules

## Application Process

### Step 1

Customer decides to apply for the product based on need analysis

### Step 2

Customer decides the single or regular premium payment per annum and the premium payment term based on financial situation analysis

### Step 3

Customer fills out and signs the application materials

## Application Rule

Policy Term	Premium payment term options	Available minimum issue age of the Insured	Available max issue age of the Insured
Whole life	Single	Age 18	Age 70
	3 years	Age 18	Age 67
	5 years	Age 25	Age 65
	10 years	Age 18	Age 60

The premium for the first instalment would be no less than RMB 100,000, and must be an integer multiple of RMB 10,000.



## Example Case

Mrs. Feng, aged 35, owns her independent business successfully and has a little daughter aged 8. Mrs. Feng balances much well the career development and family care, she also keeps pursuing her personal interest and hobbies and has a busy and fulfilling life. Mrs. Feng decides to purchase HSBC Yu Xiang Shi Dai Whole Life Insurance (Participating) and takes herself as the insured of the policy, to give herself and her family an insurance plan for long term stable wealth management and wealth passing and also considering passing on the wealth to her daughter in future. Based on sufficient analysis on financial situation, premium payment term of 5 years is selected with annual premium of RMB 1 million. Then total premium to be paid will be RMB 5 million and the Basic Sum Insured will be RMB 3,066,250. The insurance benefits are illustrated as followings according to above Mrs. Feng's application plan (Currency Unit: RMB Yuan):

Death payment or TPD payment when Mrs. Feng reaches age 65 will be

Low level benefit illustration	Middle level benefit illustration	High level benefit illustration
7,976,770	11,648,291	15,424,957

Death payment or TPD payment when Mrs. Feng reaches age 85 will be

Low level benefit illustration	Middle level benefit illustration	High level benefit illustration
14,254,230	27,296,004	44,188,703

Death payment or TPD payment when Mrs. Feng reaches age 105 will be

Low level benefit illustration	Middle level benefit illustration	High level benefit illustration
23,921,930	60,090,904	118,952,875

In addition to the above Death payment and TPD payment, if Mrs. Feng had an aviation accident which caused her death and TPD as set out under the policy during the policy term, she will also receive the Aviation Accidental Death Benefit or TPD Benefit equals to 2.5 times of Total Paid Premium of the policy upon her death or being diagnosed with TPD, being up to a maximum aggregated amount of RMB 12,500,000.

Remark: The term of 'Total Paid Premium' as mentioned above in 'Aviation Accidental Death Benefit or TPD Benefit' refers to followings: Where the premium is paid in instalment, it is determined based on the corresponding premium paid in instalment and the number of instalments already paid in respect of the Basic Sum Insured upon death or being diagnosed with TPD. Where the premium is paid in a lump sum, it is determined based on the corresponding standard premium in respect of the Basic Sum Insured upon death or being diagnosed with TPD.

### Reminders:

- ◆ The policy will distribute the dividends in the manner of purchasing the paid-up-additions, which means the dividends will be used to pay up the additional premium every policy year for purchase of the paid-up-additions, and then the policy's Accumulated Paid-Up-Additional Sum Insured will be increased. Paid-Up-Additional Sum Insured is not guaranteed.
- ◆ The policy dividends will be paid as an increment part of Death payment or TPD payment or as an increment part of Surrender payment. Amounts of both 'the additional part to Death payment or TPD payment generated by policy Accumulated Paid-Up-Additional Sum Insured' which is included in above listed 'Death payment or TPD payment' and the 'Cash value of the Accumulated Paid-Up-Additional Sum Insured' which is included in above listed 'Surrender payment' are illustrative and shall not be interpreted as actual dividend performance. The benefit illustration is based on the Company's actuarial and other assumptions, and does not represent the Company's historical performance nor a forecast on the future performance. Above listed benefits illustration under 3 levels of 'low', 'middle' and 'high' are made on the assumption that the dividend is sourced from investment gain and the distribution ratio of the surplus is 70% of the distributable profit. Actual dividend distribution of the Company might be more or less than the benefit illustration in the table and possibly equals to Zero in some policy years under the worst scenario.
- ◆ Please refer to <comprehensive benefit illustration table> in the next page for detailed insurance benefits.

**Comprehensive benefit illustration table of the example case is provided as below which is illustrated under low, middle and high levels**

Currency Unit: RMB Yuan

Policy Year	Age	Premium Payment of current year	Total Paid Premium	Death or TPD Benefit	Aviation Accidental Death or TPD Benefit	Death or TPD Payment= Death or TPD Benefit + Additional part to Death or TPD Payment generated by policy Accumulated Paid-Up-Additional Sum Insured			Cash Value of the Basic Sum Insured	Surrender Payment= Cash Value of the Basic Sum Insured + Cash value of the Accumulated Paid-Up-Additional Sum Insured			
						Low	Middle	High		Low	Middle	High	
1	36	1,000,000	1,000,000	1,600,000	2,500,000	1,600,000	1,606,835	1,611,955	486,010	486,010	486,010	492,845	497,965
2	37	1,000,000	2,000,000	3,200,000	5,000,000	3,200,000	3,224,860	3,243,625	1,198,800	1,198,800	1,198,800	1,223,660	1,242,425
3	38	1,000,000	3,000,000	4,800,000	7,500,000	4,800,000	4,872,547	4,927,731	1,995,420	1,995,420	1,995,420	2,050,358	2,092,146
4	39	1,000,000	4,000,000	6,400,000	10,000,000	6,400,000	6,567,531	6,695,958	2,879,240	2,879,240	2,879,240	2,977,202	3,052,298
5	40	1,000,000	5,000,000	8,000,000	12,500,000	8,000,000	8,321,618	8,570,159	3,853,690	3,853,690	3,853,690	4,008,546	4,128,216
6	41	-	5,000,000	8,000,000	12,500,000	8,000,000	8,435,371	8,775,182	3,966,360	3,966,360	3,966,360	4,182,119	4,350,521
7	42	-	5,000,000	7,000,000	12,500,000	7,000,000	7,481,829	7,861,954	4,082,970	4,082,970	4,082,970	4,363,891	4,585,515
8	43	-	5,000,000	7,000,000	12,500,000	7,000,000	7,584,104	8,049,994	4,202,940	4,202,940	4,202,940	4,553,505	4,833,120
9	44	-	5,000,000	7,000,000	12,500,000	7,000,000	7,687,780	8,242,537	4,326,370	4,326,370	4,326,370	4,751,287	5,094,022
10	45	-	5,000,000	7,000,000	12,500,000	7,000,000	7,792,858	8,439,669	4,453,360	4,453,360	4,453,360	4,957,581	5,368,923
20	55	-	5,000,000	7,000,000	12,500,000	7,000,000	8,925,755	10,689,515	5,947,640	5,947,640	5,947,640	7,583,493	9,081,739
30	65	-	5,000,000	7,976,770	12,500,000	7,976,770	11,648,291	15,424,957	7,976,770	7,976,770	7,976,770	11,648,291	15,424,957
40	75	-	5,000,000	10,694,190	12,500,000	10,694,190	17,883,823	26,185,398	10,694,190	10,694,190	10,694,190	17,883,823	26,185,398
50	85	-	5,000,000	14,254,230	12,500,000	14,254,230	27,296,004	44,188,703	14,254,230	14,254,230	14,254,230	27,296,004	44,188,703
60	95	-	5,000,000	18,721,910	12,500,000	18,721,910	41,054,549	73,484,544	18,721,910	18,721,910	18,721,910	41,054,549	73,484,544
70	105	-	5,000,000	23,921,930	12,500,000	23,921,930	60,090,904	118,952,875	23,921,930	23,921,930	23,921,930	60,090,904	118,952,875

**Remarks:**

- The 'age' listed in table refers to the full year age at the end of the policy year. Above table illustrate the benefit till the Insured age 105 and We will continue to provide the insurance benefits if the Insured is still alive after reaching age 105.
- The 'Death or TPD Benefit' and 'Death or TPD Payment' illustrated in table are the figures calculated at the policy year end. 'Aviation Accidental Death or TPD Benefit' illustrated in table refers to extra benefit payment in addition to payment of 'Death or TPD Benefit' if aviation accidental event as set out in the policy occurs.
- The 'Cash Value of the Basic Sum Insured' and 'Surrender Payment' illustrated in the table are the figures calculated at the policy year end with assumption that no insurance event occurs to the Insured.
- Amounts of both 'the additional part to Death payment or TPD payment generated by policy Accumulated Paid-Up-Additional Sum Insured' which is included in above illustrated 'Death payment or TPD payment' and 'Cash value of the Accumulated Paid-Up-Additional Sum Insured' which is included in above illustrated 'Surrender payment' are illustrative and shall not be interpreted as actual dividend performance. The benefit illustration is based on the Company's actuarial and other assumptions, and does not represent the Company's historical performance nor a forecast on the future performance. Above listed benefits illustration under 3 levels of 'low', 'middle' and 'high' are made on the assumption that the dividend is sourced from investment gain and the distribution ratio of the surplus is 70% of the distributable profit. Actual dividend distribution of the Company might be more or less than the benefit illustration in the table and the possibly equals to Zero in some policy years under the worst scenario.**

# Company Introduction

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Headquartered in Shanghai, HSBC Life Insurance Company Limited offers a comprehensive range of insurance solutions to our customers covering protection, retirement, children's education, wealth growth and management and legacy planning.

HSBC life Insurance offers comprehensive and professional protection solutions and service to both individual and corporate customers.

HSBC Life Insurance is a customer-focused company, dedicated to developing and providing innovative and unique products based on our understanding of the market and the needs of our customers.

We recognize that insurance is as much about your feelings as your finances and possessions.

## Notes

- 1. From the date of signing receipt of the policy, you will have 15 calendar days of cooling off period.** If for any reason you are not happy with the plan, you can cancel your Policy within the cooling off period. Upon the cancellation, you will receive a full refund of all paid premiums. **Surrender of the Policy after Cooling-off Period will causes financial loss.**
- 2. This product introduction is for reference only. For detailed clauses and exemption from liabilities, please refer to the policy contract which shall prevail in case of discrepancy.**
- 3. In the event of difference arising between the Chinese version and the English version of this product introduction, the Chinese version shall prevail.**



Scan the QR code and follow the HSBC Life China Service Account for more information on products, services and latest activities.

## HSBC Life Insurance Company Limited

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