
Monthly Service Fee Privilege Offers for Personal Customers

(Effective from 1 August 2020)

Customers who meet the following criteria may enjoy the preferential monthly service fee waiver for a specific period. Details are as follows:

- 1) Effective from 14 November 2011, for HSBC Advance customer with home mortgage loan under the same customer number, the Advance Monthly Service Fee will be waived for and only during the period when there is remaining outstanding home mortgage loan balance.
- 2) Effective from 1 May 2017, for HSBC Premier customer with home mortgage loan under the same customer number, if and only if the drawdown loan amount is no less than CNY1.6 million or equivalent, the Premier Monthly Service Fee will be waived for and only during the period when there is remaining outstanding home mortgage loan balance.
- 3) From 11 Jun 2018, for property seller who has signed the <the Sales and Purchase Contract> (the S&P Contract) and interested in HSBC Premier, within six months from the date of signing “the S&P Contract”, the bank will grant a six months’ grace period of monthly service fee from and including the first month of account opening.
- 4) From 2 January 2020 to 23 December 2020 (both dates are inclusive), qualified participants under the HSBC Lufax Special Premier Privilege Offer Plan who submit leads form to HSBC by clicking the link for the above mentioned Plan at Lufax’s platform, successfully open their bank accounts before 31 December 2020 and maintain a no less than RMB 300,000 total relationship balance with their accounts are qualified HSBC Premier customers and can enjoy waived monthly service fee during the HSBC Lufax Special Premier Privilege Offer validity period (one full year) (unless such validity period is terminated according to the HSBC Lufax Special Premier Privilege Offer Letter); If the total relationship balance in any month is less than RMB 300,000 (excluding the first month of account opening), the Bank has the right to charge a monthly service fee of RMB 300/month according to the standard tariff.
- 5) Effective from 1 August 2020, Premier customer who holds QDII/LUT/MRF/Asset Management Plan at the last working of each month can enjoy waiver of monthly service fee for that month if the Total Relationship Balance of all the accounts under the same customer number is no less than CNY400, 000 or equivalent in the previous month.
- 6) Effective from 1 August 2020, if the Total Relationship Balance of all accounts under the same customer number of any account holder of joint account is higher than CNY500, 000 or equivalent in the previous month, the monthly service fee (if any)

incurred by the joint account or the other account holder will be waived (the Bank will refund on the next working day the monthly service fee (if any) that has been charged).

For details of the above offers, please contact us. The details of the offer are subject to the monthly service fee privilege offer letter.

This document is written in both Chinese and English. In case of conflict, the Chinese version shall prevail.

HSBC Bank (China) Company Limited
1 August 2020